



BANK INDONESIA
BANK SENTRAL REPUBLIK INDONESIA



EAST KALIMANTAN PROVINCE

TRUSTER
Trade, Tourism, and Investment Promotion Center

East Kalimantan

**Synergy to Maintain Regional Stability and Resiliency
Amidts Global Landscape Dynamics through
Sustainable Economic Transformation**

March 2025

Foreword

East Kalimantan is one of Indonesia's most attractive regions for both local and foreign investment with a resource boom in the early 21st century. Coal and gold mining as well as the oil and natural gas extraction with oil refineries increased the local economy. Not limited to being wealthy of natural resources, East Kalimantan is a very dynamic, socially rich and diverse region collaboratively establishing East Kalimantan's social structure and foundation of economy. East Kalimantan is concern to develop sustainable-ecological friendly to ensure the economy running high and provide prosperity to its people by building new industries, diversifying into productive sectors such as tourism and trade. The efforts need a lot of fund resources from investment and exports.

To pursue the noble purpose above and maintain good business climate as well as positive perception towards East Kalimantan, **Regional Investor Relation Unit or RIRU** was established in 2015 as an engine of collaboration between Regional Government (Province and 10 Districts) and Bank Indonesia together with stakeholders.

RIRU will take a role in integrating East Kalimantan resources and power to encourage Investment, Trade, Tourism and Industry sectors' performance and to reinforce regional competitiveness globally, therefore achieve a high and inclusive economic growth. RIRU East Kalimantan takes a role as one-stop information center for investors, buyers or tourists who are taking interest to collaborate with East Kalimantan,

This presentation book is a regularly-updated source of information about the recent economic development in Indonesia and East Kalimantan as well as investment opportunities, top tourism destinations and ready-to-offer projects crucial for business decision making. Hopefully, this presentation book could be a reliable source for business society attracted to invest/trade/establish industry in the East Kalimantan province.



Dr. H. Rudy Mas'ud, S.E., M.E
Governor of East Kalimantan



Budi Widihartanto
Head of Bank Indonesia Representative
Office for East Kalimantan

List of CHAPTER

01. Indonesia Macroeconomic
Performance and Policy Updates

02. East Kalimantan Economic Review
and Infrastructure Availability

03. Investment in East Kalimantan

04. Trade, Tourism, Industry and
Investment Opportunities in
East Kalimantan

01.

Indonesia Macroeconomic Performance and Policy Updates

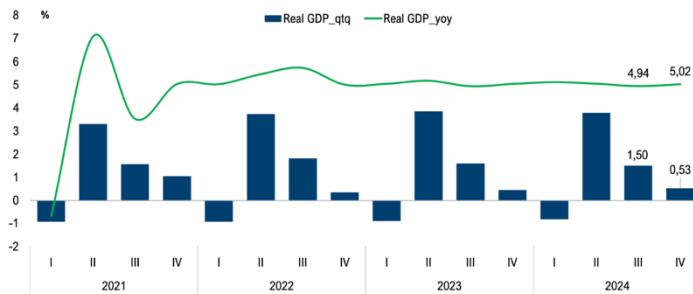


National Economic Development

Indonesia's economic growth remains solid and resilient, supported by domestic demand

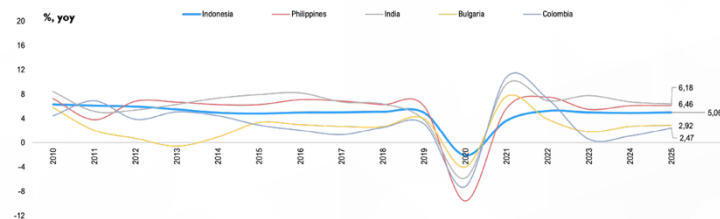
- Despite challenging global developments, Indonesia's economic recovery momentum persists, driven by robust domestic demand.
- Regain the 5% growth momentum after pandemic, the country's economic performance is poised for further improvement, driven by enhanced growth prospects.

Strong GDP Growth¹



Indonesia's economic growth remains well maintained amid increased uncertainty in global financial markets. Indonesia's economic growth increased amidst high uncertainty in global financial markets. The economy in the fourth quarter of 2024 grew by 5.02% (yoy), higher than the economic growth in the previous quarter of 4.95% (yoy). Spatially, the structure of the Indonesian economy in the fourth quarter of 2024 showed that the province group on Java Island was still dominant with a contribution to GDP, followed by Sumatera, Kalimantan, Maluku - Papua and Sulawesi, Bali - Nusa Tenggara. In the fourth quarter of 2024, economic growth is projected to remain solid, supported by government consumption given greater spending towards the end of the year. Overall, economy in 2024 grew by 5.03% (yoy). Looking ahead, economic growth in 2025 is predicted to remain good in the range of 4.7-5.5% (yoy).

Favourable GDP Growth Compared to Peers²



¹ Source: Central Bureau of Statistics of Indonesia (BPS), ** Including non-profit household consumption

² Source: World Economic Outlook Database – October 2024; * indicates estimated figure

2025 Projection Growth

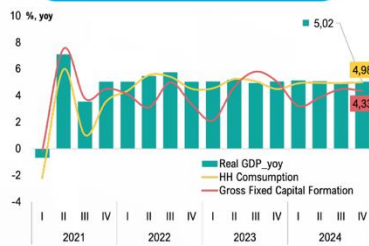
Institutions	GDP growth
2025 Budget	5.2
Bank Indonesia	4.8-5.6
Consensus Forecast (Nov 2024)	5.0
IMF (WEO, October 2023)	5.1
ADB (Asian Development Outlook, September 2024)	5.0

Macroeconomic and External Indicators

Promising growth prospects and strong external resilience

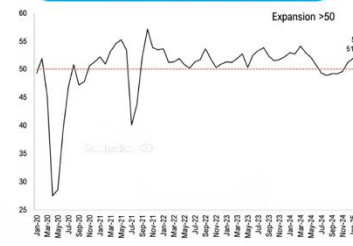
Indonesia's promising growth prospects continued with economic recovery momentum, along with strong external resilience and sound balance of payments

Sustainable consumptions and investments growth



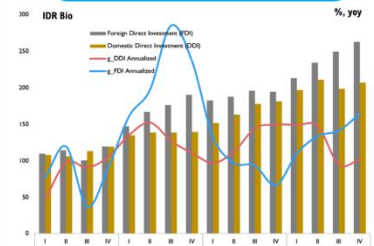
Source: National Statistics Bureau

S&P Global PMI Manufacturing Index



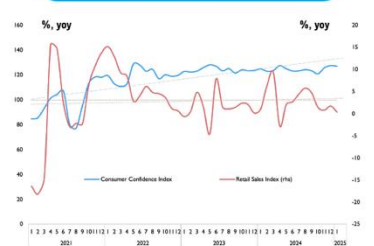
Source: S&P Global

Investment Realization



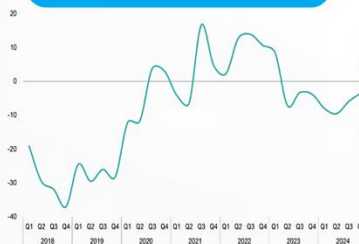
Source: Ministry of Investment

Consumer and Retail Index Expectations



Source: Bank Indonesia

Deficit Current Account to GDP



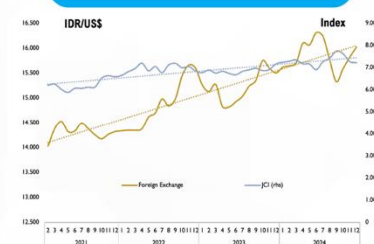
Source: Bank Indonesia

Positive Net Trade Balance



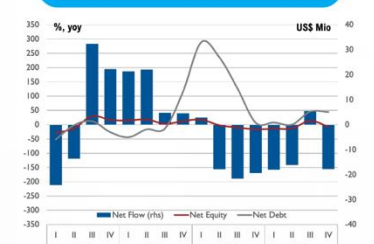
Source: Bank Indonesia

FX currency and Composite Stock Price Index



Source: Reuters and Bank Indonesia

Net Capital Outflow



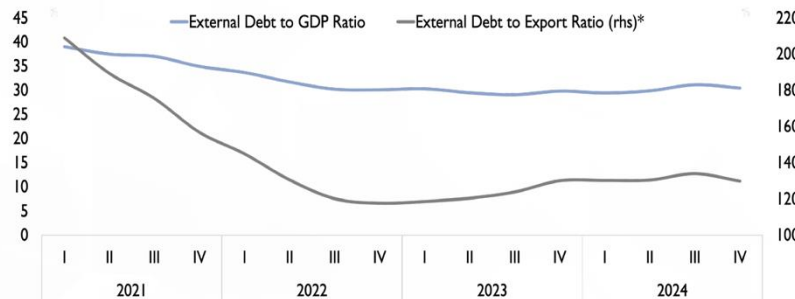
Source: Bank Indonesia

Financial System Indicators

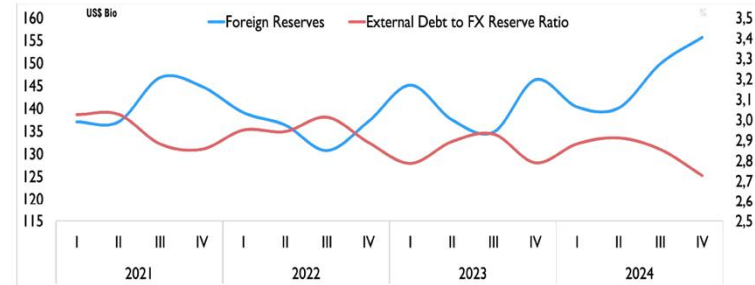
Strong external resilience supported by adequate reserves and sound financial intermediation

- Despite global economic challenges, Indonesia still maintained adequate foreign reserve to cover external debt.
- Bank loans and third-party funds continue to grow, driven by increased demand for productive loans under relatively low financing risk.

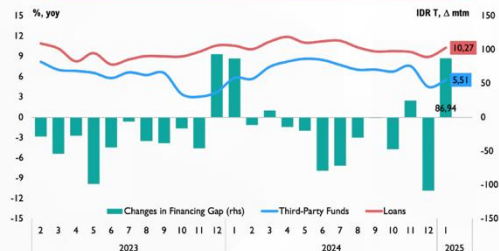
Relatively Stable External Debt



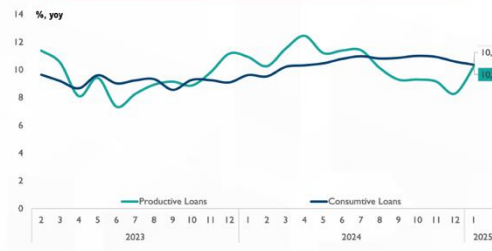
Adequate FX Reserve to Cover External Debt



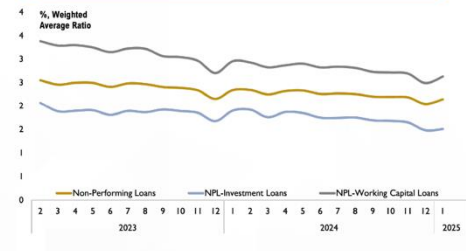
Maintained Financial Intermediaries



Increased Demand for Productive Loans



Relatively Low Financing Risks



Investment Policy Direction 2020 - 2024

Improving investment quality to promote inclusive and sustainable economic growth



Optimizing the use of natural resources and domestic production



Job Creation/ Labor Intensive



Increase Productivity



Environmental and Social Equality (ESG)



Transfer of Knowledge and Technology



Improve Competitiveness and Market Access



Export Oriented and Import Substitution

Improving the Investment Ecosystem:

Changes in the licensing process and expansion of business fields for investment will be a game changer in accelerating investment and opening new jobs.

In principle, all business fields are open to investment, except for business fields that are declared closed for investment or activities that the Central Government can only carry out. Investment value for PMA > IDR 10 billion excluding the value of land and buildings. However, to encourage technology-based startups in the SEZ, the investment value of PMA can be \leq IDR 10 billion, excluding the value of land and buildings

Fiscal Incentives

- **Tax Allowances**

- **Tax Holidays**

- **Inv. Allowances**

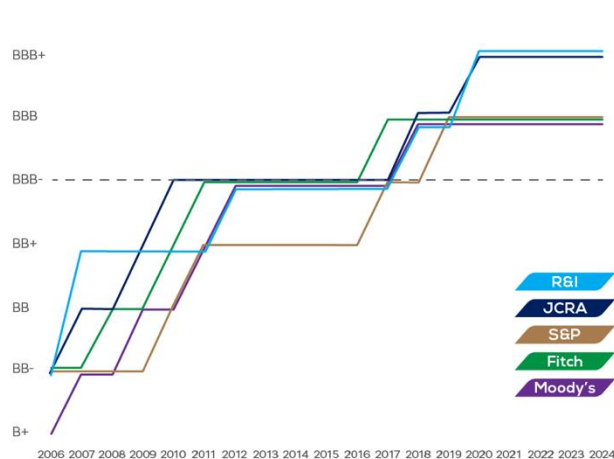
- **Custom Incentives**

Improving Global Perception

Affirmation on Indonesia's Sovereign Credit Rating Amid Global Economy Uncertainties and Election Year

It intends to provide better business climate by improving governance quality and abilities to increase competitiveness as well as taking hard measures to eradicate corruption in public sector.

Affirmation on Indonesia's Sovereign Credit Rating Amid Global Economy Uncertainties and Election Year



Fitch Ratings

BBB/Stable

Indonesia's economic growth prospects will remain solid, external resilience and the government's debt burden will be maintained, supported by a credible monetary and fiscal policy framework.

S&P Global Ratings

BBB/Stable

Indonesia's economic growth prospects will remain solid, external resilience and the government's debt burden will be maintained, supported by a credible monetary and fiscal policy framework.

Moody's

Baa2/Stable

Indonesia's credit profile is supported by continued economic resiliency, backed by structural factors such as abundant natural resources and strong demographics, supporting stable and robust GDP growth, as well as by good policy credibility.

JCR

BBB+/Stable

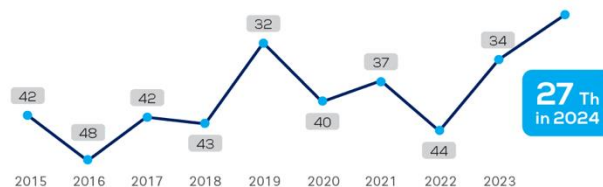
The ratings mainly reflect the country's solid domestic demand-led economic growth potential, restrained public debt and resilience to external shocks supported by accumulation of foreign exchange reserves. JCR holds that the debt will gradually decrease as the fiscal balance improves mainly increased revenue from economic growth and higher commodity prices.

R&I

BBB+/Positive

R&I retains a high opinion of the Joko Widodo administration's prudent fiscal and monetary policies as well as the course of action it has taken to tackle the challenge coming from the structural issues facing the economy. The rating will be upgraded if R&I sees a sure sign that the new president will inherit the policy stance sought by the current administration and that the firm performance of the Indonesian economy and the improvement in fiscal position will be sustained under the new administration.

Improved Global Competitiveness Ranking, Boosted by its High Score in Business Efficiency, Government Efficiency, and Economic Performance

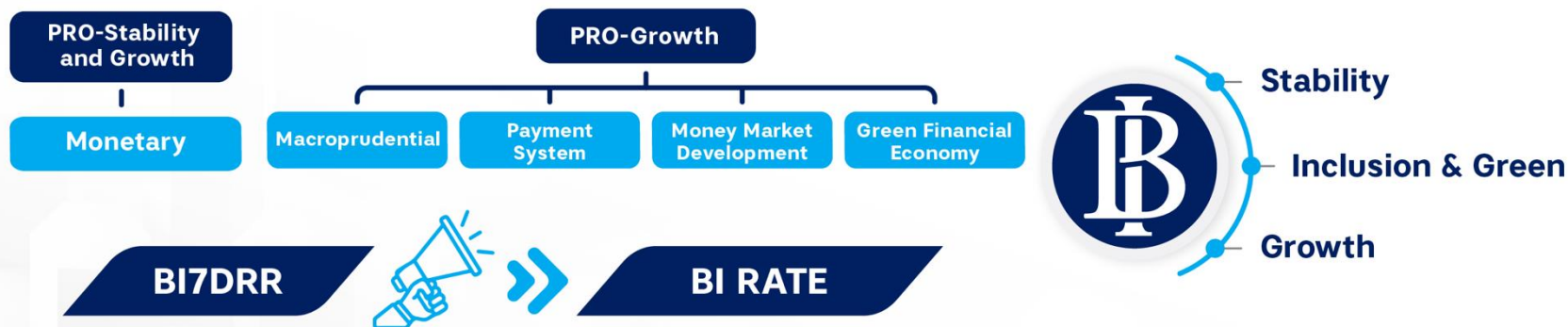


No.	Country	2019	2020	2021	2022	2023	2024
1.	South Korea	28	23	23	27	28	20
2.	Indonesia	32	40	37	44	34	27
3.	Japan	30	34	31	34	35	38
4.	India	43	43	43	37	40	39
5.	Philippines	46	45	52	48	52	52
6.	Mexico	50	53	55	55	56	56
7.	Brazil	59	56	57	59	60	62

Source: IMD World Competitiveness Index 2015-2023

Bank Indonesia's Policy Mix: January 2025

Maintaining Stability, Reviving Sustainable Growth



The Bank Indonesia Board of Governors agreed on 14-15th January 2025 to lower the BI-Rate by 25 bps to 5.75%, while also lowering the Deposit Facility (DF) rate and Lending Facility (LF) rate by 25bps to 5.00% and 6.50%, respectively.

The decision is consistent with low projected inflation in 2025 and 2026 within the 2.5±1% target corridor, maintaining the rupiah exchange rate in line with economic fundamentals to control inflation within the target range and the need

5.75%

Hold The
BI Rate at

Strengthening the pro-market monetary operations (MO) strategy to maintain foreign capital inflows to enhance monetary policy effectiveness in terms of Rupiah stabilization by:

- Optimizing Bank Indonesia Rupiah Securities (SRBI), Bank Indonesia Foreign Exchange Securities (SVBI) & Bank Indonesia Foreign Exchange Sukuk (SUVBI) as pro-market instruments.
- Strengthening the interest rate structure of monetary instruments to attract portfolio inflows to domestic financial assets.
- Strengthening strategies to maintain competitive term-repo and forex swap transactions.
- Strengthening the function of Primary Dealers (PD) to increase SRBI transactions in the secondary market and repurchase agreement (repo) transactions between market players.

Stabilizing the Rupiah through foreign exchange market intervention with a focus on spot and Domestic Non-Deliverable Forward (DNDF) transactions, as well as government securities (SBN) in the secondary market.

Strengthening prime lending rate (PLR) transparency policy with a focus on interest rates by Macprudential Liquidity Incentive policy (KLM) priority sectors.

Strengthening the literacy and education of QRIS users and merchants, particularly at the main travel destinations for tourists, to strengthen the acceptance of cross-border QRIS payments.

Extending the current fees for the National Clearing System (SKNBI) and credit card policy until 30st June 2025 as follows:

- National Clearing System fees of Rp1 for banks and up to Rp2,900 for bank customers.
- Minimum payment policy for credit cardholders of 5% of the outstanding balance and late payment penalties of 1% of the outstanding balance up to a maximum of Rp100,000.

State Budget Priority Sector 2025

Maintaining Sustainability of the Priority Budget to Support the Development Agenda



GOALS

- Boost competitiveness and people's well being
- Support the economic recovery and structural reforms



EDUCATION

IDR 724.3 T

(Shares: 20%)



- Increasing access and quality of education i.e., PIP, KIP College, BOS, BOP PAUD, scholarships (LPDP)
- Providing nutritious food for school children, renovating schools and developing superior schools
- Strengthening links & matches with the job market (vocational & certification)



HEALTH

IDR 186.4 T

IDR 218.5 T

(Shares: 6%)



- Promotive & preventive efforts, accelerating the reduction of stunting and TB cases
- Construction of quality hospitals, free health checks and effectiveness of the JKN program
- Strengthening technology & pharmaceutical independence
- Strengthening a reliable health system



SOCIAL PROTECTION

IDR 493.5 T

IDR 503.2 T

(Shares: 14%)



- Continuing social security al. PKH, Basic Food Cards, PIP, College KIP
- Synergy and integration of social protection program
- Strengthening social security throughout life
- Strengthening graduation from poverty i.e., Social protection based on empowerment



INFRASTRUCTURE

IDR 422.7 T

IDR 399.4 T

(Shares: 11%)



- Development of agricultural infrastructure such as irrigation networks and dams
- Construction of integrated superior schools;
- Supporting infrastructure to support economic transformation (e.g., connectivity, food, energy, downstreaming)



FOOD SECURITY

IDR 108.8 T

IDR 139.4 T

(Shares: 3,8%)



- Intensification & extensification agricultural land, strengthening of agricultural infrastructure and infrastructure (e.g., dams and irrigation)
- Food storage & increasing access to financing for farmers
- Strengthening national food reserves (food availability and affordability)

02.

East Kalimantan Economic Review and Infrastructure Availability



East Kalimantan : A Snapshot



Primary Natural Resource Producer

East Kalimantan has abundant natural resources comprise of coal, palm oil, gas, and forest products which significantly contribute to the national economy.



Moving Towards Diverse Economy

To enhance commodity economic value and achieve sustainable growth, the government provides incentives and economic zones with adequate infrastructure to encourage openings of downstream business from the region's best commodities and create new line of industry.



The Indonesia's New Capital City

Appointed to be the location of the country's new capital city megaproject brings optimistic future for the region. The development will open tremendous business opportunity and new market.



Stable Inflation
(2024-Q4)

1.47% yoy

Second Highest
GRDP Per Capita
in Indonesia (2024)*

USD13.389,37

Fourth Highest Human
Development Index
(HDI) in Indonesia (2024)

78.83

Largest Economy in
Kalimantan (2024-Q4)

47.03% of Kalimantan Economy

East Kalimantan Economic Overview

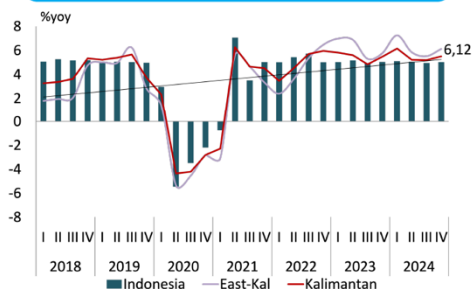
Statistic East Kalimantan

Capital City	Samarinda City
Regencies/cities	10
Total Area	125,346.92 km²
Population	3,766,039

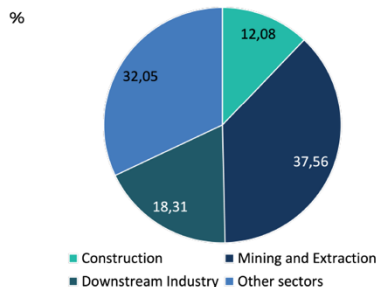
East Kalimantan's economy has been relying heavily on unsustainable mining and plantation industries. In pursuit of a more sustainable growth, it is reforming gradually towards manufacturing and its derivatives' industries based on the most competitive commodities available in the region. Tourism plays as an attractive alternative source of income.



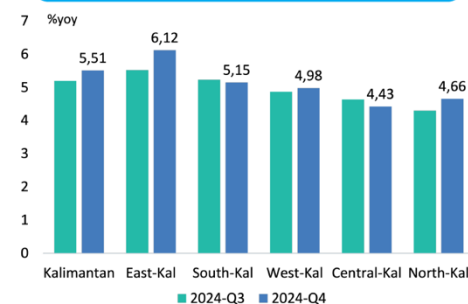
Economic Growth



Economic Contribution



Comparing Provincial GRDP



East Kalimantan's Strategic Development Priorities

Based on East Kalimantan Provincial Government Work Plan for 2025, the goal is to optimize economic diversification, supported by improved regional infrastructure and competitive human resources through 8 (eight) regional development priorities.



8

Regional Development Priorities.

Accelerating growth of non-oil & gas (OG) and non-coal sector, mainly on downstream industry

Enhancing human resource competitiveness to promote the employment

Enhancing health quality by improving the access to medical services

Providing better regional infrastructure to support the development of economy and basic services fulfillment

Providing the access for basic needs and expanding social-economy access for vulnerable people

Improving the sustainability of living-environment

Enhancing the governance of local government to improve public services

Strengthening the capacity of the NCC's bordering regions

Economic Policy Direction

3 Main Focuses to accelerate economy recovery

To maintain stability of **ECONOMIC GROWTH AT 6%**

1. Maintaining and improving the regional investment as NCC economic superhub.
2. Controlling inflation rate to maintain purchasing power.
3. Improving government spending quality through increasing public spending.
4. Increasing interregional net-export trade in non-mining commodities.

ECONOMIC INCLUSIVENESS

Increasing the economic growth impact on all levels of society, through increasing community access to local economic activities, increasing the value for superior products, encouraging the growth of labor-intensive sectors, and preparing competent human resources to compete in the labor market.



The Provincial Government of East Kalimantan aims to accelerate economic recovery on three main focuses including Maintaining Stability of Economic Growth at 6%, Achieving Economic Growth of Non-OG & Non-Coal Sector at 9,5-10%, Encouraging Economic Inclusiveness

To achieve **ECONOMIC GROWTH OF NON-OG AND NON-COAL SECTOR AT 9,5-10%**

1. Strengthening the performance of manufacturing industry, by encouraging productivity for existing industries and encouraging the entry of new industries.
2. Increasing the productivity of agricultural production through intensification of food, farming horticulture, fisheries, and the extensification of plantations.
3. Promoting construction, trade, transportation, F&B, and tourism sectors by capturing opportunities from the presence of the NCC.
4. Enhancing the infrastructure that supports economic activities.



The New Capital City (IKN) Areal Planning

Area-based Distribution for Economic and Industrial Sectors in IKN and the surrounding areas



NCC (Nusantara) within 56,000 Ha

- R&D and Innovation Center for Low Carbon Energy
- Ecotourism, City Tourism, MICE Tourism, Medical and Wellness Tourism
- Integrated Pharmaceutical
- R&D Center
- 21st Century Education



Kariangau Industrial Estate*

- Chemical materials: Petrochemical
- Sustainable Manufacturing: Solar PV and E2W
- Integrated Pharmaceuticals: Generic API and Biosimilars



Buluminung Industrial Estate*

- Sustainable Industrial Agriculture: Plant Based Protein, Herbal Extract, Herbal Products and Nutritional
- Base Chemicals and Chemical Products: Oleochemical



Other East Kalimantan Regions

- Sustainable Industrial
- Agriculture
- Ecotourism and Nature Tourism
- Low Carbon Energy: Sustainable Mining and Coal Gasification



Maloy MBTK

- Low Carbon Energy : Biofuels



Samarinda

- Low carbon energy sector : sustainable mining and coal gasification.



Balikpapan

- Low Carbon Energy
- Integrated Pharmaceuticals: Generic API and Biosimilars



The Progress of New Capital City “Nusantara” Development

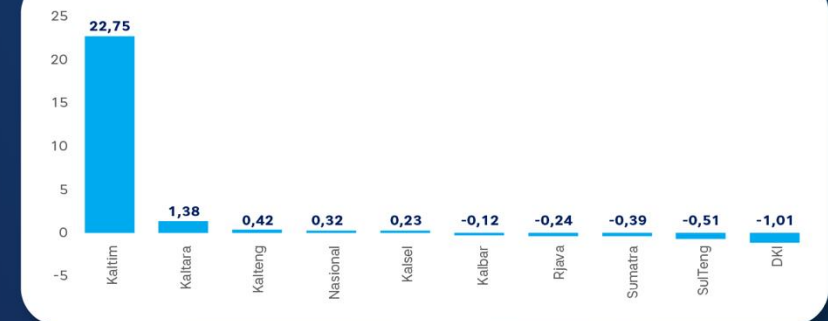
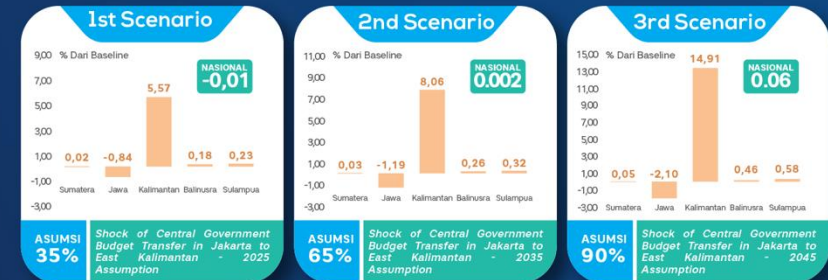
As of Q4-2024, infrastructure development of the New National Capital City project (IKN) is still on going. The fastest progress has been driven by the development of housing sector (esp. civil servant flat and ministry house) and the water resources infrastructure.

Investment Groundbreaking In IKN

Until Desember 2024, there are 8 phases of investment groundbreaking in IKN, with the total investment worth of Rp58,41T



Impact of IKN Relocation on Regional-National Economic Performance and Employment



BI Study: Impact on Economic Performance

The simulation results of the Computable General Equilibrium (CGE) model show that in all scenarios, the economic performance of all islands except Java experiences improvement compared to the baseline. Cumulatively, the more extensive the relocation of the National Digital Economy (IKN) is carried out, the potential for higher national economic growth compared to the baseline growth.

The Development Of The Nusantara In 2024 Continues and Become Even More Massive

Update On Ikn Development Progress

Presidential Palace Area



Presidential Palace & Ceremony Field

 **Physical Progress**
97.37%

State Secretariat Building

 **Physical Progress**
99.42%

President Office

 **Physical Progress**
97.58%

Balang Island Bridge (Short Side)



 **Project value**
Rp471.39 B

 **Financing Resource**
100% APBN

 **Physical Progress**
100%

Toll Road for IKN access



 **Project value**
Rp 11 T

 **Financing Resource**
KPBU (PPP)

 **Completion Target**
2024



Ministry House



 **36 Unit**

 **Completion Target**
2024

 **Physical Progress**
99.13%



Nusantara Hotel



 **Number of Rooms**
191 units

 **Project value**
Rp 20T

Sepaku – Semoi Dam



 **Project value**
Rp556,4 B

 **Financing Resource**
APBN

 **Location**
SEPAKU, PPU

 **Physical Progress**
100.00%

- The dam will later serve the water treatment installation in the core area of central government (KIPP) and also Balikpapan City. Apart from that, the dam is also used to control floods, especially in downstream areas.
- The dam has a total volume capacity of 16.17 million m3 with a length of 450 meters and a dam height of 25 meters.
- Sepaku-Semoi Dam is projected to become a source of electricity using floating solar power plants with a capacity of 100 megawatts (MW)

Civil Servant Flat



 **47 Tower**

 **Completion Target**
November 2024

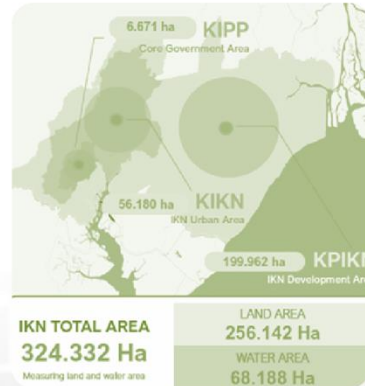


The New Capital City (IKN) Project

Nusantara As Center of economy 2045



NUSANTARA



3 Zones of NCC

Zone	Land Size (Ha)	Population Target By 2045 (People)	Development
Central Government Area	6,856	±280,000 – 300,000	<ul style="list-style-type: none"> Ease of accessibility. Sustainable design. 82,000 – 100,000 residential units, with estimated occupancy ratio of 3.4 people per residential unit.
New Capital City Area	56,181		<ul style="list-style-type: none"> Support the concept of “10 minutes walking” and social connectivity. Designed in harmony with nature with a minimum of 50% green space.
New Capital City Expansion Area	256,142	1,700,000 – 1,900,000	<ul style="list-style-type: none"> 75% of the area will be planned to be a green open space, of which 65% is a protected area and 10% is for food production. Developed with 100% clean energy.



Presidential Palace Area



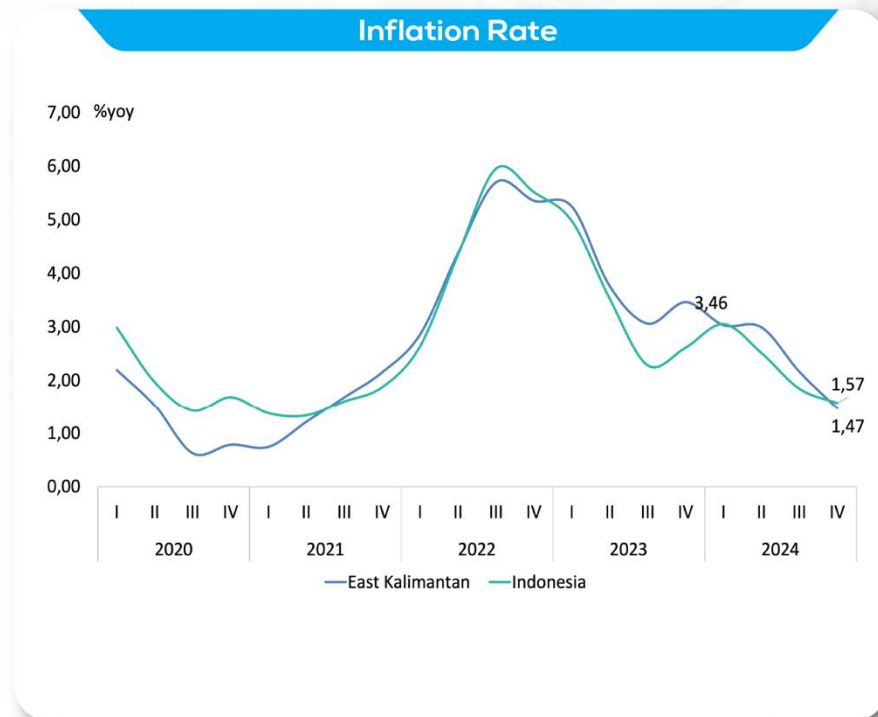
Ceremonial Plaza



Basic Design of IKN Landscape

Inflation Rate

The inflation rate of East Kalimantan in the fourth quarter of 2024 was recorded at 1.47% (yoy), which is lower than the same period in previous year rate of 3.46% (yoy). In addition, the inflation rate of East Kalimantan was slightly lower than the national inflation rate of 1.57% (yoy).



To maintain inflation stability, the Regional Inflation Control Team (TPID) in East Kalimantan, along with all stakeholders, continues to work collaboratively in creating and implementing programs to control inflation and ensure price stability and affordability. At the national level, various efforts are also being optimized through the National Food Inflation Control Movement (GNPIP) program to anticipate the increase in food prices.

Periodical Inflation Rate (2024-Q4)



1.47

Quarterly Inflation Rate (%yoy)



0.31

Monthly Inflation Rate (%mtm)



Lower than previous period



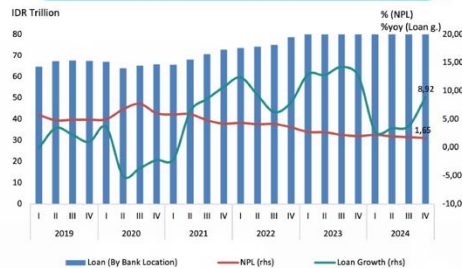
Higher than previous period

Banking Sector Performance

The performance of the banking sector remained stable in 2024-Q4, as evidenced by the low NPL ratios level. The loan growth rate was recorded at 4.05% (yoy) based on project location, while the third-party funds recorded at 8.67% (yoy).

Additionally, the assets grew by 5.34% (yoy). Moreover, the Mining sector accounted for 21.53% of the total loans, followed by the Agriculture and Forestry sector accounted for 18.41%.

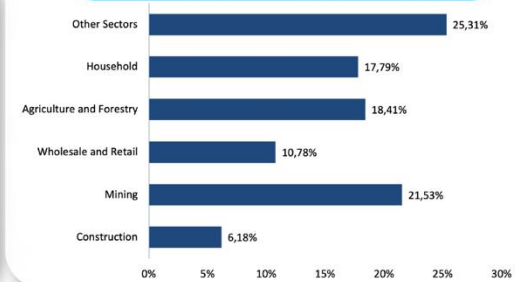
Loan & NPL Based in a Bank Location



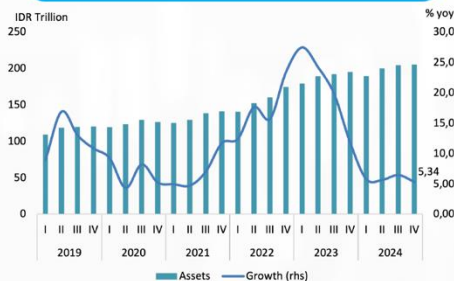
Loan & NPL Based in Project Location



Loan Provision by Sector (2024-Q4)



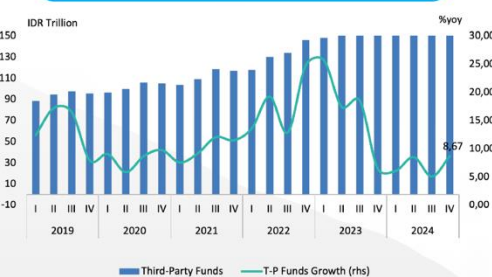
Asset Growth



SME Loan & NPL



Third - Party Fund Growth

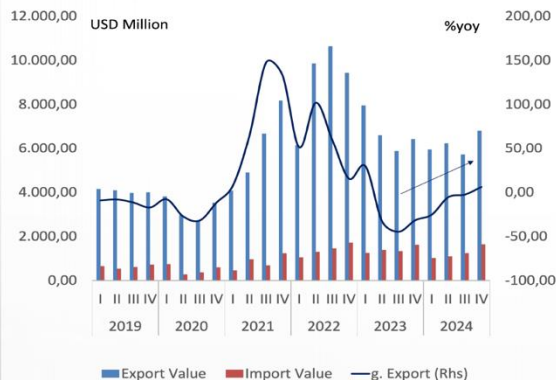


International Trade Performance

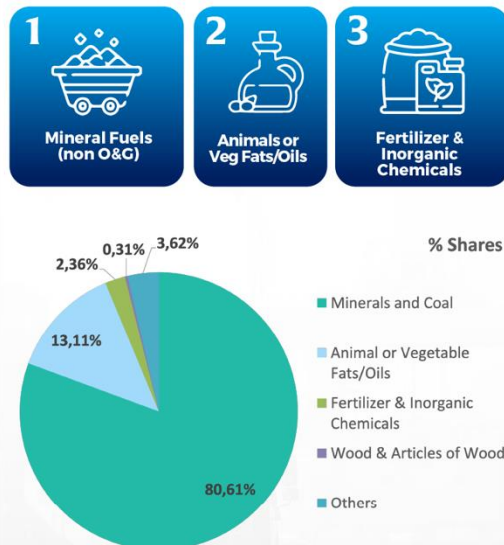
Amidst the global uncertainty, the export value in East Kalimantan is steadily recovered. Non-oil and gas (O&G) commodities, including minerals and coal, accounted for 80.61% of the total export value, followed by animals or vegetable fats/oils, and fertilizers & inorganic chemicals.

With a export value estimated at USD 6.80 billion in 2024-Q4, East Kalimantan is still exhibiting a promising trend. On the other hand, the top buyers of East Kalimantan's exports were primarily from China (40.72%), India (11.53%), and Japan (8.28%).

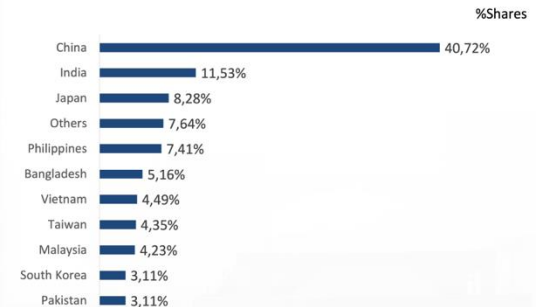
International Trade Performance



Top Export Commodities in 2024-Q4



Top Export Destinations in 2024-Q4 (Non O&G)



(by Countries)

Connectivity

Providing good infrastructure to support connectivity is the main development agenda of central and provincial governments. Connectivity in East Kalimantan is gradually improved and more connected between regions with Kalimantan's first toll road and continuous preservation projects by Government. In addition,

Kariangau international cargo terminal and APT Pranoto international airport are already supporting the access of intra and inter region. Thus, business costs are decreasing, more competitive and the global market has become more accessible.

Connectivity Map

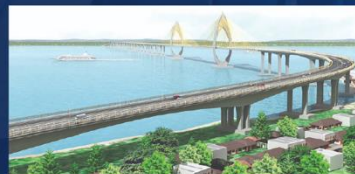


938.85 km
Total Road Length

Land



Toll Road Balikpapan-Samarinda
Operational



Toll Bridge – Balikpapan Bay
Offered for Investment



Toll Road Samarinda - Bontang
Study Phase

Air



Balikpapan – SAMS International
Airport - *Operational*



Samarinda – APT Pranoto International
Airport - *Operational*



Maratua Island Domestic Airport
Operational

Sea



Palaran (Samarinda) International
Cargo - *Operational*



Kariangau (Balikpapan) International Cargo
- *Operational*

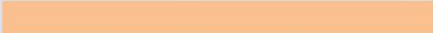
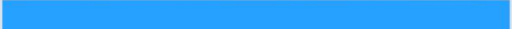







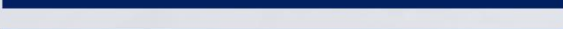




SEZ MBTK – International Airport
Commissioning Test (Done)

Human Capital And Minimum Wage

The average of minimum wage in East Kalimantan in 2025 is IDR 3.579.313.77 (USD 204.50). This is more competitive compared to other industrial regions such as Jakarta (IDR 5.396.751) or USD 323.69) and Karawang Regency in West Java (IDR 5.257.834 or USD 335.86).

Minimum Wage Rate

National Average		174,01
East Kalimantan		204,50
Paser Regency		208,34
Balikpapan City		212,35
Samarinda City		212,66
East Kutai Regency		214,38
Kutai Kartanegara Regency		216,83
Bontang City		218,43
Mahakam Ulu Regency		226,96
West Kutai Regency		226,96
Penajam Paser Utara Regency		223,57
Berau Regency		234,81

•USD/IDR Exchange Rate per February 28th , 2024: USD 1 = Rp15,655

Source: Department of Manpower and Transmigration of East Kalimantan Provincial Government
And Governor Decree No.100.3.3.2/K.814/2023

Universities



218 Vocational High School (SMK)



4,754 Graduates in 2024



218 Vocational High School (SMK)



4,754 Graduates in 2024

Vocational High School (SMK)



218 Vocational High School (SMK)



4,754 Graduates in 2024

Source: Ministry of Education, Culture, Research and Technology

03.

Investment in East Kalimantan

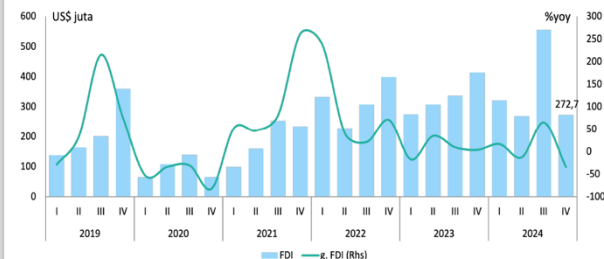


East Kalimantan Investment Performance

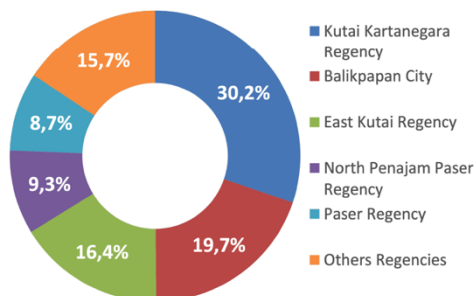
The capital inflow in Foreign Direct Investment (FDI) in 2024-Q4 was valued at USD 272.7 million, which is lower than the same period last year by 34,14% (yoy). The majority of FDI has been invested in Kutai Kartanegara Regency with a value of USD 82.33 million.

Meanwhile, Domestic Direct Investment (DDI) was recorded at IDR 16.40 trillion, representing a growth of 2,44% (yoy) from the same period of previous year, with the majority of DDI invested in Balikpapan City with a value of IDR 6.43 trillion.

FDI Growth 2019 - 2024 Q4



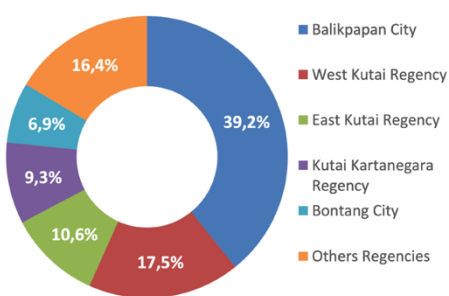
FDI Realization by Region



**National FDI
2024-Q4**

**Rank 15th of
38 Provinces**

DDI Realization by Region



**National DDI
2024-Q4**

**Rank 4th of
38 Provinces**

DDI Growth 2019 - 2024 Q4



East Kalimantan Investment Realization

In 2024-Q4, majority of both foreign investment and domestic investment to East Kalimantan was directed towards Mining sector. In 2024-Q4, FDI projects in East Kalimantan was 744 projects, absorbing 2,753 workers in total. The main country of origin for FDI was Singapore, accounting for 33.38% of the total, followed by Malaysia with 30.63%. On the other hand, East Kalimantan's DDI had 6,881 projects that employed a total of 17,618 workers.

Top 5 FDI Realization by Countries in 2024-Q4

Rank	Country of Origin	Investment Value (Share in Total FDI Realization)
1	Singapore	USD 103.36 Million (37.91%)
2	China	USD 49.41 Million (18.12%)
3	South Korea	USD 41.71 Million (15.30%)
4	Malaysia	USD 31.64 Million (11.61%)
5	United Kingdom	USD 18.53 Million (6.80%)

Total FDI Realization

USD 272.65 million
(2024-Q4)

Number of FDI Projects

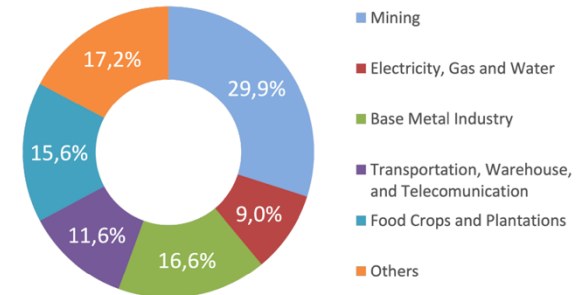
744 Projects
(2024-Q4)

Labor Absorption

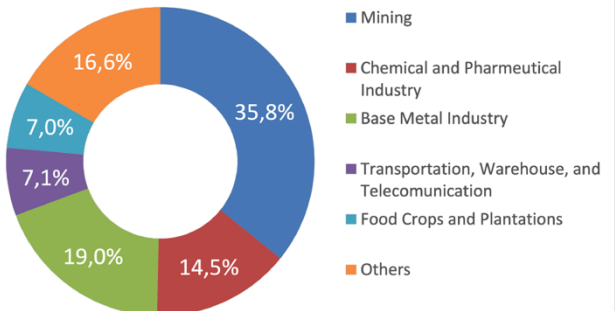
2.753 Workers (FDI)
10.280 Workers (DDI)

Source: Ministry of Investment & DPMPTSP East Kalimantan Provincial Government

Top 5 : FDI Realization by Sector



Top 5 : DDI Realization by Sector



Improving Investment Climate : Online Single Submission (OSS) System

OSS is a web-based business licensing system intended to cut the red tape involved in obtaining business permits and integrated between the central government and regional administrations

Environment & Forestry Sector



Electricity Sector



Public Works & Housing Sector



Health Sector



Industry Sector



Marine & Fishery Sector



Medicine & Food Sector



Transportation Sector



Trade Sector



Information & Communication Sector



Other Sectors

The Advantage of Using OSS



Business licences can be secured in under an hour



Standardized business licences are available



Ellectronically integrated



More practical



Accessible at anytime & anywhere

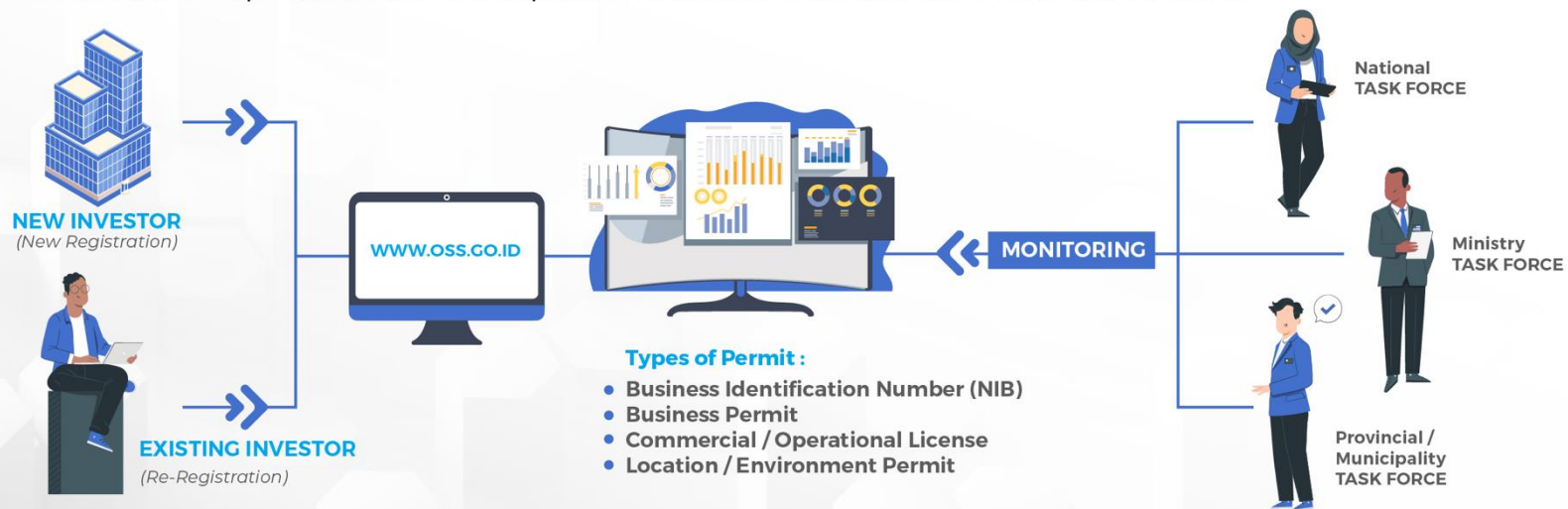


The whole licensing process is monitored by the Task Force

Online Single Submission - Risk Based Approach (OSS-RBA)

An integrated online system with data sharing : flowchart

Services given by OSS-RBA to investors/businesses are based on 2 groups : small and micro businesses (SMEs) and non-SME. The required licenses will depend on business scale and risk level of the business



RISK DIVISION	Risk Level	Low Risk	Low-Median Risk	Median-High Risk	High Risk
	Business Licence(s)	Business Identification Number (NIB)	Business Identification Number (NIB) Standard Certificate	Business Identification Number (NIB) Standard Certificate (Verified by Ministry / Gov. Institution / Regional Government)	Business Identification Number (NIB) Licenses (approved by Ministry / Gov. Institution / Regional Government) Standard Certificate If Necessary

Investment Incentives

Tax Holiday (MoF Regulation No.13/PMK.010/2020)

Incentives to Boost Industry Sector

BUSINESS EXPANSION

- Tax Allowance
- Exemption or relief of import duty on capital goods, machinery or equipment
- Exemption or relief of import duty on raw materials or auxiliary material
- Exemption or suspension of VAT on the import of capital goods or machinery or equipment Depreciation or amortization
- Property tax relief
- Combine with Online Single Submission (OSS)

INDUSTRIAL ZONE

- VAT exemption
- Import duty exemption
- Tax Allowance and Tax Holiday

FREE TRADES ZONES & PORTS

Exemption of :
Import duty,
VAT, Luxury Goods Sales Tax (PPnBM), Customs Duty

MICRO, SMALL, MEDIUM ENTERPRISES

Decreasing MSMEs Tax from 1% to 0.5% of gross revenue

PIONEER INDUSTRY

Tax Holiday of Corporate Income

SPECIAL ECONOMIC ZONE

- No collection of VAT & luxury goods sales tax
- Customs tax exemption
- Tax Allowance and Tax Holiday
- Suspension of Import Duty
- 0% Import Duty

E-COMMERCE

Sales from customs areas for SEs through the market place will be subject to 0.5% income tax

Non-small entrepreneurs/SE: to 0.5% income tax and 1% VAT

Tax Holiday

Mini Tax Holiday

Subject

An investment in pioneer industry with a minimum value of IDR 500 bn

An investment in pioneer industry with value between IDR 100 – 500 bn

CTI Reduction

100% Reduction Rate (single rate)

50% Reduction Rate (single rate)

Concession Period

5 Years IDR 500 Billion - IDR 1 Trillion
7 Years IDR 1 Trillion - IDR 5 Trillion
10 Years IDR 5 Trillion - IDR 15 Trillion
15 Years IDR 15 Trillion - IDR 30 Trillion
20 Years IDR > 30 Trillion

5 Years

Transition

50% CIT Reduction for the next 2 years

25% CIT Reduction for the next 2 years

Industry Group

a. Upstream base metal; b. Oil and gas purifying and / or refining ;
c. Petrochemical ; d. Basic inorganic chemical ; e. Organic-based chemical industry sourced from agricultural products, & plantations ; f. Raw material for pharmaceutical industry ; g. Manufacture of irradiated, electromedical or electrotherapy equipment ; h. Manufacture of main components of electronic or telematics equipment ; i. Manufacture of machinery and major components of machinery ; j. Robotics component manufacturing industry that supports machinery industry ; k. Manufacture of main components of electric power generator machinery ; l. Manufacture of motorised vehicles and major components of motorised vehicles ; m. Shipyard ; n. Train and railways manufacturing; o. Manufacture of major components of aircraft and supporting activities of the aerospace industry; p. Agriculture, plantation, or forestry-based processing industries; q. Economic infrastructure; r. Digital economy which includes data processing, hosting, and activities related to it.

Investment Incentives

Apply on OSS portal: <https://oss.go.id/>

Tax Allowance

(Govt. regulation No. 78/2019 - MOF Regulation No. 96/2020)

**30%
CIT**

30% net CIT deduction from investment value in the form tangible fixed capital carried over 6 years period (5% every year).



Accelerated depreciation of tangible fixed assets and accelerated amortization of intangible assets

10%

Imposition of income tax on dividends by 10%

**5 to
10yr**

Compensation for losses that occurs between 5 to 10 years.



Eligible for 166 business fields and 17 business fields in specific location

**Under certain requirements, such as:
Investment values, Export-oriented products
Manpower absorption, Local content
Project location (particularly outside Java)**

Super Deductible Tax (MoF Regulation No.45 of 2019)

	ON VOCATIONAL EDUCATION	ON R&D	INVESTMENT ALLOWANCE ON LABOR INTENSIVE INDUSTRY														
Subject	Corporate taxpayers who provide work practices, internships, and apprenticeships	Corporate taxpayers who carry out certain Research and Development (R&D) activities in Indonesia	Corporate taxpayers who set up a labor intensive industry in Indonesia														
Industry Group	Manufacturing, Automotive, Furniture, Shipping, Textile & Garments, Industrial Logistics	The R&D activities to produce new inventions, innovations, new technologies and/or technology transfer to develop competitiveness of national industries	Labor intensive industry (to be elaborated) who has not obtained any fiscal facility from government														
Income Tax Reduction Rate	<p>200% REDUCTION RATE, COMPRISE OF:</p> <p>Deduction of gross income tax valued 100% of total expenses for physical lab facilities / workshops, goods and materials used in work practices / apprenticeships, and teaching instructor fees and honorarium or the other like.</p> <p>Additional 100% deduction amounts to the previous point.</p>	<p>300% REDUCTION RATE, COMPRISE OF :</p> <table><tr><td>STAGES</td><td>RPMK</td></tr><tr><td>REAL COST</td><td>100%</td></tr><tr><td>ADDITIONAL</td><td></td></tr><tr><td>Commercialisation</td><td>100%</td></tr><tr><td>Registration Of Intellectual Property Rights (IPR) In The Form Of Patents Or Plant Variety Protection Rights (PVT) In The Country</td><td>50%</td></tr><tr><td>Registration of IPR abroad / Product Innovation</td><td>25%</td></tr><tr><td>Collaboration with government / private R&D Institutions</td><td>25%</td></tr></table>	STAGES	RPMK	REAL COST	100%	ADDITIONAL		Commercialisation	100%	Registration Of Intellectual Property Rights (IPR) In The Form Of Patents Or Plant Variety Protection Rights (PVT) In The Country	50%	Registration of IPR abroad / Product Innovation	25%	Collaboration with government / private R&D Institutions	25%	Deduction of net income tax valued 60% of total investment for fixed assets including land used for main industrial activities.
STAGES	RPMK																
REAL COST	100%																
ADDITIONAL																	
Commercialisation	100%																
Registration Of Intellectual Property Rights (IPR) In The Form Of Patents Or Plant Variety Protection Rights (PVT) In The Country	50%																
Registration of IPR abroad / Product Innovation	25%																
Collaboration with government / private R&D Institutions	25%																
Period	<p>The cost of building/physical facilities is charged according to the useful life of the fixed assets.</p> <p>For other fees, it is charged in the year concerned so long as the additional deduction for the net income does not cause a fiscal loss.</p>	<p>Additional deductions from net income are charged for 5 years since the results of R&D are used.</p> <p>When taxpayers have intellectual property as a result of the relevant R&D</p>	The deduction of fixed asset including land used for main industrial activities; charged in certain period.														

Investment Incentives From Regional Government

Incentive Administration and Facilitation Of Capital Investment In The Region

Incentives

- Reduction, relief or release of regional tax
- Reduction, relief or release of regional retribution
- Facilitation of capital inclusion
- Loan interest subsidies in regional bank
- Provision of stimulant fund
- Provision of other capital assistant and incentives

Type of Facilities

- Provision of data and information
- Provision of facilities and infrastructure
- Provision of land or location
- Provision of technical supports
- Provision of training for small-medium investors
- Provision of investment promotion & capital opportunity
- Acceleration of permission provision



	East Kalimantan Province Regional Regulation No. 6/2015	SEZ MBTK Governor Regulation No. 53/2019	Balikpapan City Regional Regulation No. 11/2015	Bontang City Regional Regulation No. 1/2017	West Kutai Regency Regional Regulation No. 16/2015	East Kutai Regency Regional Regulation No. 2/2019
Reduction, relief or release of regional tax	●	●*	●**	●	●	●
Reduction, relief or release of regional retribution	●			●	●	●
Facilitation of capital inclusion	●					
Loan interest subsidies in regional bank	●					
Provision of stimulant fund						
Provision of other capital assistant and incentives						
Provision of data and information	●	●	●	●	●	●
Provision of facilities and infrastructure	●	●	●		●	●
Provision of land or location	●	●	●	●	●	●
Provision of technical supports	●	●	●	●	●	●
Provision of training for small-medium investors						●
Provision of investment promotion & capital opportunity						●
Acceleration of permission provision	●	●	●	●	●	●

*) Maloy Batuta Trans Kalimantan Special Economic Zone: Reduction incentive is given max. 50% of tax principal payable and administrative sanction being determined. The reliefs applied for Vehicle tax (PKB), Vehicle transfer tax (BBN-KB), and Surface water tax (PAP) are given for max. 5 months since tax principal payable and administrative sanction being determined. For PKB, relief is given to vehicles used for operation in SEZ MBTK. Incentives are given max. 5 years after business entity starts operationally and commercially in KEK BMTK.

**) Incentives is given to investors who conduct businesses in government prioritized area and/or strategic program

04.

Trade, Tourism, Industry and Investment Opportunities in East Kalimantan



INVESTMENT IN Energy and Mining Sector

East Kalimantan is one of Indonesia biggest energy powerhouse blessed with rich earth resources from mineral fuels (coal, oil, natural gas, coal-bed methane/CBM), minerals (metal and non-metal) to NRE alternatives (water, bioenergy and solar). East Kalimantan is looking for investors and entrepreneurs to establish industries in converting the commodities into high-value products.

Opportunities

Coal Gasification



Derivative chemicals

Olefins, Acetic Acid, Ammonia, Urea, etc.



Hydroelectric Plant



Primary chemicals (Oil & Gas or Coal-based)

Methanol, Hydrogen, Syngas



Glass Industry



Bioenergy Power Plant

Bioethanol, Biodiesel and Biomass



Smelter



Solar Farm (SF)

Rooftop SF, Coal mine void SF, Solar panel production facility



Waste-to-energy POME-based Bioenergy
Biogas facility (i.e. covered lagoon),
Microalgae lipid extraction facility



Mineral Fuel



COAL
13,5 billion tons
(verified reserves by Dec 2025)



OIL
985 MMSTB (2024)
NATURAL GAS
46 TSCF (2024)



COAL-BED METHANE
108 TSCF (2024)



URANIUM
17,861 tons (202)

Minerals



METALIC MINERALS
GOLD, IRON, ZINC



NON-METALLIC MINERALS AND ROCKS
Limestone : 22.4 billion tons
Igneous Rock : 63 million tons
Clay : 1.2 billion tons
Quartz Sand : 2.9 billion tons

New and Renewable Energy



HYDROPOWER
850 MW



BIOENERGY
48 MW



SOLAR POWER
0,7 MW

INVESTMENT IN Plantation Sector

Plantation sector is one of the main sectors that drives East Kalimantan economy. In 2023, it accounted for 4.94% of the GRDP excluding CPO industry. The government pushes plantation and its derivatives industry to substitute mining and extraction sector as the biggest economic contributor due to its renewable sources. East Kalimantan is encouraging businesses to adopt and comply to sustainable practices (ISPO, RSPO standards) to protect environment and ecology.



3.2 million hectares

Dedicated plantation area based on spatial plan.



739 thousand hectares

Available plantation area for new license.

Productivity

Commodity	Land Area (Hectares)	Productivity (Tons/Ha)
Palm oil	1.473.772	16.197
Rubber	115.717	1.519
Cocoa	7.630	391
Coconut	19.624	595
Pepper	7.729	999
Coffee	1.330	293
Palm Sugar	1.132	1.092

Source: Department of Plantation East Kalimantan

Top Commodity

PALM OIL



1.473.772 Hectares
Land Area (updated on March 2025)



19.829.215 tons
Production in 2023

RUBBER



115.717 Hectares
Land Area (updated on March 2025)



81.939 tons
Production in 2023

COCONUT



19.624 Hectares
Land Area (updated on March 2025)



9.115 tons
Production in 2023

PEPPER



7.729 Hectares
Land Area (updated on March 2025)



5.667 tons
Production in 2023

COCOA



7.630 Hectares
Land Area (updated on March 2025)



969 tons
Production in 2023

COFFEE



1,330 Hectares
Land Area (updated on March 2025)



125 tons
Production in 2023

PALM SUGAR



1.132 Hectares
Land Area (updated on March 2025)



507 tons
Production in 2023

Opportunities

RDP Palm Oil Refinery CPO,
Palm kernel oil, Fatty acid industry



Oleofood Cooking oil, Margarine, Shortening, Jam, etc.



Bioenergy Biodiesel (national B30-B100 program), Bioethanol, POME-based Biogas



Natural Rubber Derivatives
Crumb rubber, Solid latex, Sheet, Tires, etc.



Oleochemicals Fatty acid, amine, alcohols, Glycerine, Lactic acid/PLA



Coconut Derivatives VCO, Coconut oil, Coconut water, etc.



Food & Beverages
Coffee & Chocolate Powder, Palm sugar in sachet, Choco bar, etc.



Pepper Derivatives
Fine powder manufacture, Pepper oil, etc.



INVESTMENT IN Forestry and Environmental Sector

East Kalimantan's economy was once dominated by Forestry sector in the 20th century then replaced by natural gas and coal presently. The activities before was dominated by logging and timber industry. In order to make forest industry more sustainable yet give substantial income, the province has adopted and developed a long-term phased green economy strategy to optimize forest economy potential. One of them is by carbon trading in exchange of performing several GHG emission reduction programs. East Kalimantan was the first to be approved to receive performance-based Forest Carbon Partnership Facility – Carbon Fund (FCPF-CF) valued at US\$ 110 millions for 2021-2024.

Ministry of Environment and Forestry prepared forest/green economy to be once again the backbone of Indonesia's Economy. The future of forest utilization will focus on the multi-business forestry that optimizes Non-Timber Forest Products (HNBK/NTFPs) and Environmental Services. More land-based investment and green development are offered by East Kalimantan to supplement the economy.



Timber Production

Natural Forest

Round timber : 914,093 m3
Processed timber : 180,575 m3
Plantation Forest : 2,390,168 m3



Land Area

Forest Area: 8,256,767 Ha

Limited production forest : 2,881,564 Ha
Fixed production forest : 3,024,576 Ha
Convertible production forest : 120,712 Ha



NTFP Production

Realization

2021: 1,246.72 tons
(Rubber sap, corn, timber skin, honey, rattan, etc)

Top Commodity

License for activities for forest utilization

Protected Forest

1. Area use
2. Environmental services
3. Non-timber forest products collection

Production Forest

1. Area use
2. Environmental services
3. Timber products utilization
4. Non-timber forest products utilization
5. Timber products collection
6. Non-timber forest products collection

Social Forestry

A sustainable forest management system in particular forest land that involves rural and indigenous people to improve livelihoods and climate actions.

Model	Form	Periode	Target Group
Community Forestry (HKm)	Permit	35 years	Forest user group
Village Forest (HD)	Permit	35 years	Village
Community Plantation Forest (HTR)	Permit	35 years	Community business group
Partnership (Kemitraan)	Agreement	Variable	Forest user group near forest enterprise
Customary Forest (HA)	Recognition	No time limit	Indigenous community

Benefits for investors, corporates and communities

Increased biodiversity

Carbon credit certification

Sustainable NTFPs

Sustainable wood products

Increased growth & profitability

Improved business resilience by reducing Supply & Demand, regulatory and capital risks

Increase customer trust

Improved talent attraction & retention

Opportunity

Non-Timber Forest Products (NTFPs)

Traditional medicinal herbs, pine/ rubber sap, honey, sago palm, rice, corn, coconut, timber skin, rattan, and other food/raw materials.



Carbon Reduction Program

Forest and land-use management as emission reduction program/ Carbon credit.



Wood Processing Industries

Pulp and paper, construction materials, tall oils, timber, wood chips, cellulose and other fabricated material.



Municipal Waste Management

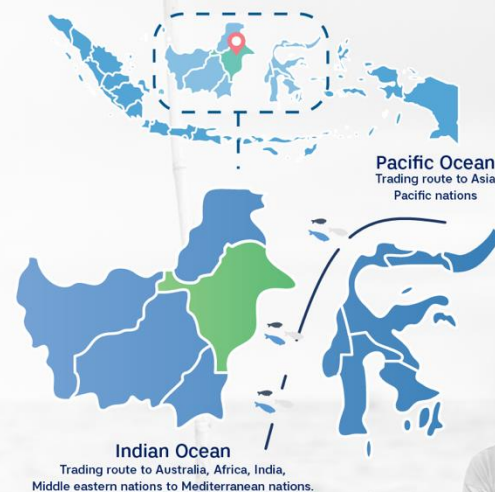
Waste processing facility, Medical waste handling facility, Household collection infrastructure and management.



INVESTMENT IN Fishery and Maritime Sector

In terms of maritime and fishery sector, East Kalimantan is one of the provinces with greatest potential both capture and aquaculture fisheries. East Kalimantan is located in the side of Makassar strait that plays a role as the rendezvous point for marine populations from Pacific Ocean and Indian Ocean as well as maritime silk road route. In addition, 920-km long Mahakam river is playing a significant role for East Kalimantan people as the source of water as well as source of income for fishermen and aquaculture businesses.

For the last 3 years, fishery and maritime sector had upward contribution to the province's GRDP. There are plenty of business opportunities especially export-oriented business in the maritime and fishery sector in East Kalimantan, such as land-based aquaculture, tuna processing facility, cold storage, prawn aquaculture and many more. On the other hand, East Kalimantan Province also provides incentives for the marine and fisheries sector through a funding program called the Forest Carbon Partnership Facility-Carbon Fund.



Overview

37.6 million hectares
Oceanic area

3,925 km
Coastline length

2.75 million hectares
Exclusive Economic Zone

US\$ 36 million
2022 Target for F&M Export Value

Source: Department of Maritime and Fishery
East Kalimantan

Top Commodity

Commodity (Aquaculture)	Production in 2024 (tons)	Commodity (Aquaculture)	Production in 2024 (tons)
Seaweed (Gracilaria verrucosa)	24.487	Giant tiger prawn (Penaeus monodon)	12.784
Parrot fish (Oreochromis niloticus)	23.633	Snakehead murrel (Channa striata)	11.970
Eurasian Carp (Cyprinus carpio)	18.451	Seaweed (Eucheuma cottonii)	5.964
Milkfish (Chanos chanos)	17.517	Giant mud crab (Scylla serrata)	4.130
Whiteleg shrimp	16.490	Spiny lobster (Panulirus argus)	16
Iridescent shark (Pangasius Pangasius)	13.430		

Source: Department of Fishery and Maritime in East Kalimantan

Incentives

Forest Carbon Partnership Facility Carbon Fund (FCPF-CF)

Indonesia has signed an Emission Reduction Payment Agreement (ERPA) with the World Bank on 25 November 2020. The payment agreement provides potential incentives for Indonesia, especially East Kalimantan Province, to obtain up to **US\$ 110 million from the Carbon Fund as an incentive to reduce 22 million tons of carbon emissions** in East Kalimantan in the period of June 2019 to 2024.

Opportunity

Integrated Seaweed Industry Muara Jawa (Kutai Kartanegara), Penajam Paser Utara



Food Industry Samarinda, Balikpapan, Bontang (Fish chips, shredded, Fish cake, Frozen meatball)



Land-based Aquaculture Bontang (Salmon)



Aquaculture Bontang (Epinephelus); Berau (Traditional, Floating net); Berau (Giant tiger prawn) Tanjung tengah (Giant tiger prawn nursery)



Fish Processing Industry Bontang (Tuna, Mackerel, Skipjack)



Freezer and Ice Factory Bontang (Tuna, Mackerel, Skipjack)



INVESTMENT IN Tourism & Creative Economy Sector

East Kalimantan is more than mining and energy industry. It has some cultural and natural tourist's charms captivating the heart of local and international travellers. In East Kalimantan, tourist will find acres of lush jungles full of exotic flora and fauna; fine white sand beaches; diving wonders; and rich culture and hospitable people. Creative economy like arts, design and media are thriving pretty rapidly making more contribution to East Kalimantan's economy.

East Kalimantan Tourism Area

"Escape to East Borneo, Lost in Paradise"

Forest Ecotourism

Strategic Area

East Kutai, Bontang,
Kutai Kartanegara,
Balikpapan, Paser

Experience

Hiking/Trekking, Wildlife viewing, Voluntourism, Zoo, National park, Camping, Biodiversity tour, Karst caving, and many more

Maritime Ecotourism

Strategic Area

Mahakam Ulu, Berau,
Samarinda, Bontang,
Balikpapan,
Kutai Kartanegara

Experience

Diving, Snorkeling, Boat tour, Marine wildlife sightseeing, Coral conservation, Marine wildlife conservation, Turtle hatching, and many more

Cultural Ecotourism

Strategic Area

West Kutai,
Kutai Kartanegara,
Samarinda

Experience

Engagement with local tribes, Tribal festival, Traditional dance, Museum visit, and many more

Source: Bureau of Tourism East Kalimantan



—ESCAPE TO—
EAST BORNEO
Lost in Paradise



@paradiseoftheeast
@kalitim.kreatif



Paradise Of The East

Opportunity

Ecology Accommodation

New Capital City,
Teluk Sumbang,
Kaniungan Island



Glamping Accommodation

Beaches across East Kalimantan,
Teluk Sumbang, Kaniungan Island,
Muara Badak beach



Water Transportation – Water buses / Executive speedboat

Tanjung Redep (Berau) –
Derawan Archipelago,
Maratua Island, Kaniungan
Island/ Teluk Sumbang



Tourism Boat : Public Transport

Mahakam river cruise :
Samarinda (city tour),
lake cruise in Semayang /
Melintang / Jempang lakes.



Tourism Boat: Houseboat (3 or 4 stars facility)

Mahakam river cruise :
Samarinda – Tenggarong –
Muara Muntai



Thematic Restaurant

New Capital City, Maratua
Island, Samarinda,
Balikpapan, Tanjung Redep,
Bontang, Sangatta



Tourism Spot Management

Kumala Island (Themepark)



Thematic Recreational Park

New Capital City



Wildlife Ecotourism



Orang Utan

The Borneo Orangutan Survival Foundation (BOS), the 2,000 hectare sanctuary was created with the aim of providing a safe haven for rehabilitated orangutans and sun bears, whilst also at the same time providing a source of income for local people. Since 2001, the surrounding area has been planted with more than a million trees covering more than 1,000 different species. With dense forest, the density and diversity of wildlife returned. Meanwhile, 137 bird species and nine primate species have been recorded.



**Kutai Kartanegara,
East Kalimantan
Samboja Lestari**

Bornean Orangutan
Rescue & Rehabilitation
Centre



The Sangkulirang-Mangkalihat Karst

The Sangkulirang-Mangkalihat Karst is located in Berau and East Kutai Districts. The tourists will be greeted by ancient relics, caves, palms, bones and teeth of ancient creatures. The 2004 biological expedition by The Nature Conservancy and the Indonesian Institute of Sciences has identified 120 bird species, 200 species of insects, one giant cockroach, 400 species of flora and 50 species of fish. Moreover, there is also orangutan habitat in Berium Mountain as the part of Karst area. The site has been nominated in the UNESCO World Heritage Site since May 2015 and suggested to be a Geopark in April 2017.



**Berau and East Kutai,
East Kalimantan
Sangkulirang-
Mangkalihat Karst**

Karstique area,
Nominated geopark



Karstique area, Nominated geopark

With 2.47 m in diameter and 30 m in height, this particular huge Ulin tree is endemic to Kalimantan Island, also known by locals as Iron Timber due to its durability. Kutai National Park extends over an area of 2,000 km² and a safe haven for the trees as well as other floral i.e. orchids and fauna such as 10 species of primates, 90 species of mammals and 300 species of birds i.e. orangutan, bekantan (proboscis monkey).



**Berau and East Kutai,
East Kalimantan
Sangkulirang-
Mangkalihat Karst**

Karstique area,
Nominated geopark

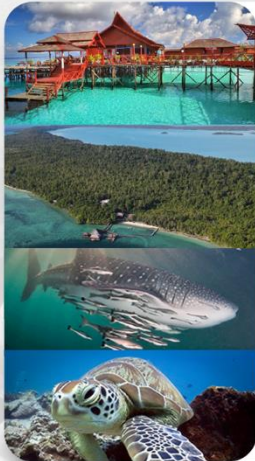
Marine Ecotourism



Labuan Cermin Lake

Living its name, Labuan Cermin is captivating everyone with its crystal-clear tozca water that reflects everything underwater like a mirror (cermin). The lake is a unique lagoon, it contains both brine and freshwater coming from Karst around the area.

**Berau,
East Kalimantan
Labuan Cermin**
Pre-historic cave



Derawan Archipelago Marine Park

Located just away from the mainland of East Kalimantan in the district of Berau, the Derawan archipelago comprises 31 islands, most well known among these are the islands of Derawan, Maratua, Sangalaki and Kakaban. Derawan is Indonesia's largest nesting site of the rare and endangered giant green turtles and hawksbill turtles, where people can daily watch turtles lay their eggs in the sand or swim to sea with the turtles.

The entire marine conservancy region covers a total area of no less than 1.27 million hectares. It is the perfect tropical paradise with warm, isolated islands, soft white sand beaches fringed with waving palm trees, pristine seas that change color from green to deep blue, and an amazing underwater life of giant turtles, dolphins, manta rays, dugongs and barracudas, stingless jellyfish and sometimes, whales. Here, you can find 460 different species of corals, ranking this area second only to the Raja Ampat Islands in West Papua. The Nature Conservancy and a team of international experts also found more than 870 species of fish here, ranging from tiny pygmy seahorses to giant manta rays.

**Berau,
East Kalimantan,
Derawan
Archipelago**

Tropical paradise



Kakaban Island, The Jellyfish Lake

East Kalimantan has one of the rarest tourism spots, the stingless jellyfish lake that only exist in one other place on earth. Four species of jellyfish crisscross the waters of Kakaban Lake, but unlike their counterparts beyond the coral wall, the lake-jellies have no natural predators, resulting in the evolution of the species to no longer need their venom as self-defense.

**Berau, Derawan
Archipelago, East
Kalimantan Kakaban
Lake in Kakaban Island**

Jellyfish lake

Ecotourism



The Mahakam River

Mahakam river is the most important body of water as an important logistic route to transport people, goods and commodities between upstream and downstream. Touring city through Mahakam River with boat is quite an exciting experience to try. The tour usually take around 3-5 hours and visiting attractive tourism spots around Samarinda and Kutai Kartanegara.



**Samarinda and
Kutai Kartanegara,
East Kalimantan
Mahakam River Cruise**

River Tour



The Lakes Ecotourism

The Middle Mahakam Area (MMA) comprises the lakes Danau Jempang, Danau Melintang and Danau Semayang and is located in a geological depression covering an area of about 4,000 square kilometers. The area has a high biodiversity potential in terms of breeding and migratory bird species and also hosts the symbol species of East Kalimantan, the critically endangered Irrawaddy Dolphin (*Orcaella brevirostris*) or called by locals as Pesut, who lives in fresh, brackish and salt water.

Not only enjoying the biodiversity the three lakes offer, but tourist can also explore social life and culture of the people reside around the lakes. East Kalimantan government provides water transportation to connect the three lakes and Mahakam river so that it can be reachable by Mahakam river cruise.



**Kutai Kartanegara
and West Kutai,
East Kalimantan
Three Lakes
Ecotourism (Semayang,
Melintang, Jempang)**

Lake ecotourism,
Wildlife sightseeing



Bengkirai Hill, Tropical Rainforest Tours

Bukit Bangkirai (Bangkirai Hill) is a 1,500-hectare natural tropical located about 58 kilometres Balikpapan. There are Bengkirai trees (*Shorea laevis*) growing to 40-50 m might, over 120 bird species and monkeys. Black orchids, among 45 kinds of orchids, are endemic to Bukit Bengkirai. Visitors can experience walking along in a 64-metre canopy bridge which connects 5 big bengkirai trees 30 m above the ground.



**Kutai Kartanegara,
East Kalimantan
Bengkirai Hill**

Tropical forest tour

Cultural Tourism



Dayak people

The Dayak people who mostly live in the upstream area of the Mahakam River, East Kalimantan have rich traditions and cultures that are still inherent in their daily lives as a continuation of their ancestral traditions while living in this world.

A culture for Dayak women includes a belief of beautifying herself. They do it with tattoos and elongating the ears.



Mahakam Ulu and West Kutai, East Kalimantan, Dayak Tribe
Indigenous people of Borneo



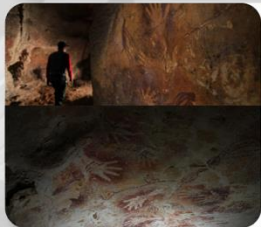
Erau Adat Kutai Festival

Erau is an heritage ceremony celebrated by the Sultanate of Kutai Kartanegara Ing Martadipura, taking place in the city of Tenggarong, Kutai Kartanegara which initiated by the first King around 12th century as a royal celebration. Even after the reign of Kutai Kingdom ended, the tradition is maintained and preserved in commemoration of Tenggarong anniversary. The festival has transformed to be an international event named the Erau International Folk and Art Festival (EIFAF) that highlights Kutai art and culture, as well as art and culture from other regions in Indonesia and other nations.



Kutai Kartanegara, East Kalimantan Erau Festival

Art and culture festival



Cave Art, Mangkalihat Rock Art

The wonders of Sangkulirang-Mangkalihat Karst are not limited to the imperiled arks of biodiversity, lurking in the limestone caves, human imprint in the form of hundreds prehistoric rock paintings. There are imprints of the hands of ancient inhabitants and figures of animals. The paintings told the history of migration that has shaped Bornean culture, beliefs, and traditions.



Berau and East Kutai, East Kalimantan Sangkulirang-Mangkalihat Rock Art

Prehistoric cave art



Hudoq, the ancestral dance from Mahakam Ulu

In respecting the mother earth for ancestral blessing of rich land and abundant agricultural results, A dance offering to the earth and ritual requests to the Almighty God is performed, known as Hudoq dance. Every year, the Mahakam Ulu Dayak who live in Long Lunuk Village, Long Pahangai Sub-District, held a Hudoq Pekayang Festival which must be attended by 11 villages there. Hudoq Pekayang is a form of thanksgiving for a single planting month. Hudoq means mask, Pekayang means to visit each other.



Mahakam Ulu, East Kalimantan Hudoq Pekayang Festival

Traditional festival

Investment Project Ready-to-Offer (IPRO)

in East Kalimantan

8 Opportunity
Project



US\$
3,659,1 Bio

Estimated
Investment Value



No.	Project	Location	Sector	Financing Scheme	Total Area (Ha)	Est. Invest. Value(US\$ Mio)
1.	Maloy Batuta Trans Kalimantan	East Kutai Regency	Agriculture	PPP	509,496	2,390.00
2.	Kaltim Industrial Estate	Bontang City	Warehousing	B2B/Private	198,04	234.00
3.	Balikpapan Waste Management	Balikpapan City	Utility	PPP	40,9 (with clear area 4 Ha)	56.00
4.	Palm Oil Downstream Industry of Fatty Acid	Bontang City	Agriculture	Private	48.50	234.00
5.	Loading-Unloading Facility of Penajam Port in Buluminung Industrial State	Penajam Paser Utara Regency	Transportation	PPP	17.95	14,8.00
6.	Crumb Rubber Factory	West Kutai Regency	Manufacture	PPP/DBMFO	±10.00	2.90
7.	Chemical-Based Palm Oil Derivative Commodities (Oleochemical)	East Kutai Regency	Agriculture	Private	21	537,5.00
8.	Food-Based Palm Oil Derivative Commodities (Oleofood)	East Kutai Regency	Agriculture	Private	8	190,6.00

Special Economic Zones and Industrial Parks Opportunities in East Kalimantan



SEZ Maloy Batuta Trans Kalimantan

East Kutai Regency

Description

- The first Special Economic Zone (SEZ) in Kalimantan Island located in geostrategic Indonesia's ALKI 2 route, built to accelerate the development of palm oil derivatives (olein, stearin, glycerol, methyl ester), wood downstream, and logistic industries in East Kalimantan.
- Existing facilities: power supply by state electricity company (PLN) 30 Megawatt, on-site water management system, management telecommunication infrastructure, office buildings and security service, 11,4km on-complexed road, international seaport, industrial waste treatment plant and solid waste.
- Project owner seeking for tenants and investors to establish plants/factories in the industrial complex.

Project Owner

Perusda Melati Bhakti Satya is a Government Owned Enterprise whose shares 100% owned by the Government of East Kalimantan. PD.MBS was established on 1996 based on Perda No.5 Tahun 1996. PD. MBS assigned to manage and develop government asset to enhance regional income which comes from the business in the field of forestry, mining, fisheries, tourism. PD. MBS located in Basuki Rahmat no.45, Samarinda, East Kalimantan.

Key Investment highlight



Location
Kutai Timur
East Kalimantan



Project Owner
PT.MBTK
Kutai Timur, East Kalimantan



Total Area/Land Status
509.49 Ha (owned by project owner-No.33SHPL/KEM-ATR/BPN/2018)



Business Scheme

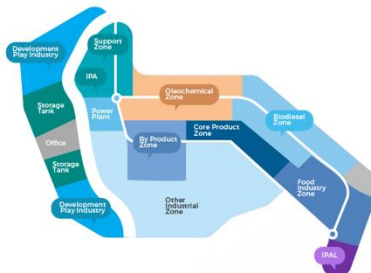
Business To Business



Investment Target
IDR 34.31 Billion or
US\$ 2.39 Billion (2025)



Yearly Rates (Perbup No.16/2021)
IDR 1,750,- per sqm for the first 20 years, Grace periods: 4 years



Infrastructure

- i 11.4 Km On-complex Road
- ii International Seaport
- iii Power Supply By State Electricity Company (PLN)
- iv On-site Water Management System
- v Industrial Waste Treatment Plant and Solid Waste Management
- vi Telecommunication Infrastructure
- vii Office Buildings and Security Service



Contact Person

Muhammad Ade Himawan (CEO)

+62 811-3300-774

✉ inadm.kekmbtk@gmail.com

adminfo@kekmbtk.co.id

Kaltim Industrial Estate

Bontang City

Description

- Kaltim Industrial Estate or KIE is an industrial area located in Lok Tuan Village, North Bontang District, Bontang City. PT. Pupuk Kaltim which is the owner of this IP also engaged in procuring industrial land and providing facilities for tenants.
- The IP provides competitive rental rate, waste water and water treatment plant with cap. 15.000 m3/month, electricity, steam, N2 gas, office building, housing complex and natural gas supply & facilities provided by Pertamina Gas. The IP has 8 jetty with capacity of 2.000-55.000 DWT and Load-Unload Facility makes this IP fully support future tenants.
- Industry Specialization: coal based industry (coal to syn gas), CPO based industry (fatty acid, fatty amine, bio diesel), smelter industry (nickel), small & middle industry.

Project Owner

This industrial area is one with the factory area owned by PT Pupuk Kaltim. This industrial area is managed by PT Kaltim Industrial Estate, a subsidiary of PT Pupuk Kaltim.



Contact Person

Johan Ardiansyah

(Head of Division Business & Marketing)

☎ +62 852 5096 9550 ✉ kiepmr002@gmail.com



Infrastructure

- i Waste Water Treatment Cap. 15.000 m3/month
- ii Electricity Cap. 80 MW
- iii Nitrogen Cap. 500 Nm3/h (On progress to 1000 Nm3/h)
- iv Steam Cap. 156 Ton/h
- v Portable Water Cap. 550 m3/h
- vi Demin Water Cap. 2x168 m3/h
- vii SWRO Cap. 100 m3/h
- viii Natural Gas Supply and Facilities at KIE Bontang are provide by PT. Pertamina

Key Investment Highlight



Location
**Bontang
East Kalimantan**



Project Owner
Kaltim Industrial Estate
Bontang, East Kalimantan



Total Area/Land Status **202.04 Ha**
Rates **\$6-16.5 sqm/year**



Business Scheme
Business To Business

Investment Project Ready-to-Offer in East Kalimantan



Balikpapan Waste Management Project

Balikpapan City

Project Description

- Balikpapan's waste management initiative is centered on the Manggar Final Waste Management Facility (TPAS Manggar) which spans 40,9 hectares, divided into 7 landfill zones managed by Balikpapan Environmental Agency. With 4 hectares clear area available for development, there is significant potential for the construction of advanced waste processing building.

Located in the strategic city of Balikpapan, East Kalimantan, TPAS Manggar finds itself in close proximity to Indonesia's forthcoming new capital "Nusantara", this project then serves a rapidly growing population and bustling industrial sector. Balikpapan Waste Management is planned to process waste with a capacity of 750 tons/day. To support the project, Balikpapan City Government will apply to Viability Gap Fund from the central government.

The TPAS Manggar site in Balikpapan functions as a controlled open landfill, employing minimal waste processing technology. Recognizing the need for improvement, the Local Government is actively seeking collaborations with investors to explore various waste-to-energy processing technologies. incineration emerges as a promising option, due to its ability to treat mixed waste with minimal pre-sorting requirements and a low reject rate of 10%. The main by-products, electricity are highly marketable and can be sold to households, electricity companies, and for captive power consumption.

Key Investment highlight

Location
Balikpapan City
East Kalimantan

Business Scheme
Public Private
Partnership Scheme

Recommended Tech
Incineration

Project Owner
Mayor of Balikpapan
Balikpapan City, East Kalimantan

Total Area/Land Status
4 Ha clear area allocated
for the construction of waste
processing facility buildings

Est. Investment Value
\$32,8 Million

Financial Feasibility
IRR: 12,78% NPV: \$23,3 Million
WACC: 9,38% Land Area: 4 Ha
Concession Period: 23 Years
including 3 years construction

Existing Facility
•Grid-Connected Voltage 53.000 VA
•Source of Water from underground deep well
•Leachate treatment facility
•Weigh bridges & administration building

Project Owner

Balikpapan Environmental Bureau is a part of Balikpapan Government which responsible in the formulation of technical policies in the environmental sector, protection of natural resources, cleanliness, control of pollution, and environmental damage.

Payment Mechanism

- Availability Payment (AP) based on performance Tipping fee
- Rights to sell electricity (PLN) and other residues / by-products



Contact Person
Mochamad Haryanto
(Balikpapan Environmental Department Secretary)
☎ +62 813-4752-6319
✉ hary1982anto@gmail.com/Dlh.balikpapan.go.id

Chemical-Based Palm Oil Derivative Commodities (Oleochemical)

SEZ MBTK, East Kutai Regency

Project Description

- The development of the palm oil-based chemical derivative industry (Oleochemical) holds significant value in Indonesia's economic development. As one of the world's largest palm oil producers, Indonesia has the opportunity to move beyond raw commodity exports and strengthen its downstream industry, increasing added value.
- The establishment of the Malay Batuta Trans Kalimantan (MBTK) Special Economic Zone (SEZ) serves as a strategic hub for oleochemical industries, leveraging East Kalimantan's position as the fifth-largest palm oil producer in Indonesia. This initiative supports sustainable industrialization, strengthens the national supply chain, and fosters economic linkages between regions, contributing to long-term economic growth and environmental sustainability.

Project Owner

PT. Malay Batuta Trans Kalimantan (MBTK) is a Government Owned Enterprise whose shares 100% owned by the Government of East Kalimantan. PT. MBTK assigned to manage and develop government asset to enhance regional income which comes from the business in the field of forestry, mining, fisheries, tourism. PD. MBS located in Basuki Rahmat no.45, Samarinda, East Kalimantan.

Key Investment highlight



Project Owner

PT.MBTK

Kutai Timur, East Kalimantan



Total Area. **21 Ha**



Incentives

- Tax Allowance – Indonesian Government Regulation Number 79 of 2019 and Regulation of the Minister of Finance of the Republic of Indonesia Number 11/PMK.010/2020
- Import Facility – Regulation of the Minister of Finance Number 176/PMK.011/2009
- Super Deduction – Government Regulation no. 45 of 2019



Investment Value **\$537.5 Million** KBLI Code **20115** IRR **13.56 %**
NPV **\$119.375 Million**

CAPEX **\$82.5 Million** OPEX **\$112.5 Million**
WACC **9.80%** Payback Period **10** Years **7** Months



Contact Person

Muhammad Ade Himawan (CEO)

+62 811-3300-774

inadm.kekmbtk@gmail.com

adminfo@kekmbtk.co.id

Food-Based Palm Oil Derivative Commodities (Oleofood)

SEZ Maloy Batuta Trans Kalimantan, East Kutai Regency

Project Description

- The palm oil derivative industry (oleofood) has great potential to drive national economic growth, supported by abundant natural resources and a broad market potential, both domestically and internationally. East Kalimantan Province, as the fifth-largest palm oil producer in Indonesia, plays a crucial role in this development with its vast plantations and established supply chain that ensure a sustainable production process.

The Maloy Batuta Trans Kalimantan (MBTK) Special

- Economic Zone (SEZ) further strengthens the province's strategic position by providing infrastructure, tax incentives, and direct access to global trade routes, making it an attractive destination for investment. Additionally, the province's proximity to Indonesia's new capital, IKN Nusantara, offers further economic opportunities, particularly in supporting food security and industrial expansion.

Project Owner

PT. Maloy Batuta Trans Kalimantan (MBTK) is a Government Owned Enterprise whose shares 100% owned by the Government of East Kalimantan. PT. MBTK assigned to manage and develop government asset to enhance regional income which comes from the business in the field of forestry, mining, fisheries, tourism. PD. MBS located in Basuki Rahmat no.45, Samarinda, East Kalimantan.

Key Investment highlight



Project Owner

PT.MBTK

Kutai Timur, East Kalimantan



Total Area. 8 Ha



Incentives

- Tax Allowance – Indonesian Government Regulation Number 79 of 2019 and Regulation of the Minister of Finance of the Republic of Indonesia Number 11/PMK.010/2020
- Import Facility – Regulation of the Minister of Finance Number 176/PMK.011/2009
- Super Deduction – Government Regulation no. 45 of 2019



Investment Value **\$190.6 Million** KBLI Code **20115** IRR **15.85 %**
NPV **\$33.58 Million**

CAPEX **\$56.31 Million** OPEX **\$64.37 Million**
WACC **8.50%** Payback Period **8 Years**



Contact Person

Muhammad Ade Himawan (CEO)

+62 811-3300-774

inadm.kekmbtk@gmail.com

adminfo@kekmbtk.co.id

Palm Oil Downstream Industry of Fatty Acid

Kaltim Industrial Estate, Bontang City

Project Description

- Downstream oil palm agroindustry in the form of fatty acids (KBLI 20115) is one of the derivatives of oleochemicals that has a great opportunity to be developed in Bontang City, East Kalimantan Province, considering that the province has oil palm plantations covering an area of 1,208,697 ha with a production capacity of CPO 3,8 million tons/year.
- Globally, the world's consumption of fatty acid-based products is currently growing at around 7% per year with production capacity that tends to remain constant over the past few years. The Asian demand is 6.6 million tons/year and the European Union is 1.7 million tons/year, but the fulfillment of the fatty acid needs has only reached 4.5 million tons/year, so there is a market opportunity for fatty acids of 3.8 million tons/year.

Project Owner

This project owned by PT Pupuk Kaltim was located in Kaltim Industrial Estate area and currently being managed by PT Kaltim Industrial Estate, a subsidiary of PT Pupuk Kaltim.



Contact Person

Johan Ardiansyah

(Head of Division Business & Marketing)

+62 852 5096 9550 ✉ kiepmsr002@gmail.com

Key Investment highlight



Project Owner

PT. Pupuk Kaltim
Bontang City, East Kalimantan



Investment Value

\$ 234 Million

KBLI Code **20115**

NPV \$65 Million

IRR **14.6 %**

Payback Period **6** Years **8** MonthsLongitude **117.485**Land Ava. **48.5 Ha**Latitude **0.184**

WACC **10.35%**



Project Stage

● Ready to offer

● On Demand

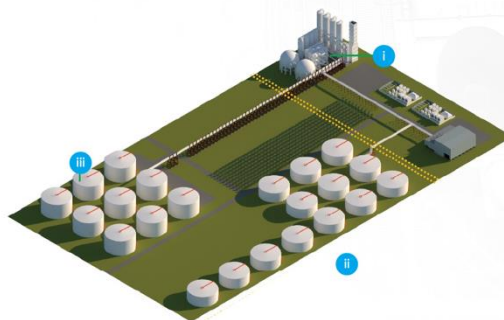
● Under Licensing

Figure 1

Minister of Finance of the

Incentives

- Tax Allowance – Indonesian Government Regulation Number 79 of 2019 and Regulation of the Minister of Finance of the Republic of Indonesia Number 11/PMK.010/2020
- Import Facility – Regulation of the Minister of Finance Number 176/PMK.011/2009
- Super Deduction – Government Regulation no. 45 of 2019



- i Area Plant Pengolahan
Min Area 5 Ha
- ii Area Kilang Penyimpanan Bahan Baku & Hasil Produksi
Min Area 10-15 Ha
- iii Min Area Untuk Fatty Acid Kapasitas Produksi
Min Area 10-15 Ha

The Development of Loading-Unloading Facility of Penajam Port in Buluminung Industrial State

Penajam Paser Utara Regency

Project Description

- Penajam port is already running and profitable. The port is used for loading-unloading of cargo and commodity between Penajam Paser Utara (PPU) and outside region. The project's purpose is to expand the port's services by developing new infrastructure.
- PPU is an important for logistic especially to southern part of East Kalimantan and South Kalimantan, the development of port can ease transport of goods and cut logistical cost.
- The project can serve some companies that have been operating in Buluminung Industrial Estate.
- The project aims to support logistical activities related to the construction of New Capital City in PPU particularly loading-unloading construction materials and staple food.

Project Owner

The Buluminung Penajam port is currently managed by Technical Implementation Unit (UPT) on behalf of PPU Government. The port is going to be handed over to government-owned enterprise for future cooperation with Investors.



Key Investment highlight



Project Owner

Government of Penajam Paser Utara

Buluminung Industrial Estate, Penajam Paser Utara, East Kalimantan



Investment Target

US\$ 14.8 Million (2030)



Total Area/Land Status

17,95 Ha (Zone A1)



Financial Feasibility Concession Period Years

**IRR 32%, NPV US\$ 32,3 Million,
Payback Period: 4.3 years**



Business Scheme

Business To Business



Contact Person

Sophian AR

(Head of Division, Planning Department)

+62 813-4652-2672 tatihangin@gmail.com

Crumb Rubber Factory

West Kutai Regency

Project Description

- The crumb rubber factory project aims to provide price security and bring added-value to West Kutai rubber in farmer level. Currently, rubber is one of the top commodities.

The investment project offered is the construction of a crumb rubber factory to produce SIR 20/SIR 10 products. The production capacity is 10,000 tons/year or \pm 30 tons/day

- under the Design, Build, Finance, Maintenance and Operate (DBFMO) scheme.

The project location is in West Kutai Regency (the second largest regency in East Kalimantan), to be precise at the Sendawar Regional Activity Center (PKW). This land is suitable for the designation of a center of economic and industrial growth in accordance with the Regional Regulation of Kabupaten Kutai Barat No. 32/2013 concerning Spatial and Regional Planning for 2011-2031. The status of the land is community property (1 party) with an area of \pm 10Ha.

Project Owner

The project is offered by West Kutai Government and coordinated by Planning Department. Investors is expected to construct, operate and absorb raw rubber from local derivative products.



Key Investment highlight



Project Owner

Government of West Kutai

Muara Barong village, Melak Ilir ward, Melak District, West Kutai, East Kalimantan



Business Scheme

Public Private Partnership

Design – Build – Finance – Maintain – Operate (DBFMO)



Land Requisite and Status

\pm 10 Ha (owned by public)

Land procurement can be provided by West Kutai Government under agreement according to applied regulations.



Financial Feasibility (Prefeasibility Study)

NPV **\$1.1** Million

IRR **16,53%**

Economic lifetime **20** Years

WACC **12%**

Payback Period **7,6** Years



Est. Investment Value

CAPEX US\$ 2.95 Million

(with capacity assumption of 140.000 tpy)



Contact Person

FX Indrajaya

(Head of Sub-Division, Investment Department)

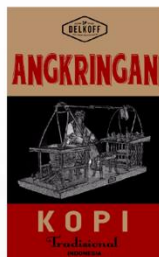
+62 822-5200-0345 | indrajaya7484@gmail.com

List of
**Exporting
SMEs**



Exporting SMEs : Food & Beverages

UD. Deli Koffie Indonesia



 Green bean,
Roasted bean,
Grinded Coffee

 didinhamid@gmail.com

 +62 811 373 984

Ibib Food



 Spiced Fish Crackers
(Amplang),
Shredded Tuna

 l1n4waty@yahoo.com

 +62 813 5046 2849

 @ibibfood

PT. Sekatup Sari Indonesia



 Gaharu (Agarwood) Tea Bag,
Gaharu Cinamon Tea bag

 sekatup.sariindoensia@gmail.com

 +62 812 90 999 809

 www.tehgaharu.com

CV. Azra Sentosa Jaya



 Crab meat snack

 kampoengtimoer@gmail.com

 +62 81 348 601 451

 @kampoengtimoer.id

Exporting SMEs : Fashion

Manika Kaltim



 Manik (Traditional beads)
Handicrafts: Bags,
Accessories, Home Decor

 manikakaltim@gmail.com

 +62 8524 6959 395

 @manika_kaltim

Pemayuq By Pokant Takaq



 Traditional ulap Doyo
(Dayak Art) Woven Fabric

 hamidahpokanttakaq@gmail.com

 +62 85 246 949 403

 @doyomunaq1

Hesandra Indonesia



 Kalimantan Batik Clothing,
Bags & Accessories


 business@hesandra.com

 +62 87 810 628 391

 @hesandra_indonesia

Bahalap Handicraft



 Handmade beaded necklace
and bracelets using native
borneo gems

 bahalaphandicraft@gmail.com

 +62 82 154 204 849

 @bahalap_handicraft_

Exporting SMEs : Other Product

CV. Multi Sarana Jaya



 Dried Eucheuma Cottonii
Seaweed

 info@multisaranajaya.com

 +6281 255 055 38

 www.multisaranajaya.co.id

King Madu Borneo



 Yellow Honey and
Black Honey

 kingmaduborneo@gmail.com

 +62 852 5700 1434

CV. Perintis Mitra Mandiri Sukses



 Coco peat, Coconut fiber,
rope, etc.

 pmms.coconut@yahoo.com

 +62 852 5700 1434

For more inquiries and investment or trade opportunities, please contact :



Bank Indonesia Representative Office for East Kalimantan
Jl. Gajah Mada No.1 Samarinda, East Kalimantan, Indonesia

Phone : +62 541 732644
Fax : +62 541 741022

Person in Charge :

Mr. Azhari Novy Sucipto

+62 877 6096 4303 azhari_ns@bi.go.id

Ms. Shindy Almandasari

+62 823 3665 4016 shindy_almandasari@bi.go.id



Regional Board of Investment and Integrated Licensing
(DPMTSP) East Kalimantan Province
Jl. Basuki Rahmat No. 56, Samarinda, East Kalimantan,
Indonesia

Phone : +62 541 743235

Person in Charge :

Mr. Fahmi Prima Leksana

+62 813 4737 4740 fahmiprima.dpmptsp@gmail.com

Mrs. Riawati

+62 811 5595 559 riahasyim71@gmail.com